



Global Lubricants



Nicolas Cooper
Manager,
North America Pricing

Global Lubricants
Chevron Products Company
6001 Bollinger Canyon Road
San Ramon, CA 94583
coopenf@chevron.com

May 07, 2008

Dear Valued Chevron Lubrication Marketer:

Chevron is announcing a general price increase to be effective June 19, 2008. Chevron will increase the prices of all lubricating oils, gear lubes and greases by an average of 9% to 18%. New prices will be posted on Chevron Business Point before the close of business on May 9, 2008.

The increase is being driven by the continuing rise in the component costs, which impacts the manufacturing and transportation of lubricants and greases.

Please note:

- Between May 7 and June 18 we reserve the right to bill you at the new prices starting from the first full truckload order that exceeds 110% of your average monthly purchases for the past 12 months.
- Additional loading slots at plants will not be scheduled beyond normal business hours. We ask that you please place your orders consistent with historical order patterns so that we can better meet all customer needs.
- Details regarding your average monthly purchases are available to you through your LBC Account Manager.

We hope our customers understand this need for change in these very challenging market conditions. The Chevron Global Lubricants sales staff is committed to meeting our customers' needs. Please contact us with any questions that may arise.

Thank you for your business.

Best Regards,

Nicolas Cooper
Pricing Manager – North America



Shell Lubricants
PO Box 4427
Houston, TX 77210-4427

May 23, 2008

Dear Valued Customer:

Prices for Shell Lubricants will generally increase by up to 15% with an effective date of August 5th, 2008. This adjustment is due to increasing costs of raw materials used in the production and delivery of our products. In certain instances, specific products may change in amounts that fall outside of this general increase.

Shell maintains the right to limit or allocate customer purchase quantities at our discretion to ensure equal supply opportunity across our customer base. Shell also reserves the right to cancel any orders exceeding 110% of prior year monthly average.

Please note:

- Orders received on or before August 4th, 2008 will receive current pricing.
- Orders must be for immediate shipment and confirmed for shipment to be valid. The requested delivery date cannot exceed the normal lead-time for any item on the order.
- Further, please be advised that acceptance of a purchase order will be effective upon all of the following conditions being met: 1) assignment of a reference number by Shell; 2) availability and shipment of product; and 3) issuance of a bill of lading or shipping notification evidencing shipment of product. Invoice price is the price in effect at the time the order is placed.

We thank you for your continued business and support.

Best Regards,

A handwritten signature in black ink, appearing to read 'Luis Guimaraes', is written over a horizontal line.

Luis Guimaraes
General Manager
NA Marketing

ExxonMobil
Lubricants & Petroleum Specialties Company
3225 Gallows Road
Fairfax, Virginia 22037-0001

June 23, 2008

Dear ExxonMobil Distributor:

Effective August 1, 2008, prices for Exxon and Mobil branded and unbranded lubricants and greases will increase up to 15% on conventional and synthetic products. Price change details will be available on DNet by June 23, 2008. For certain products different price increases will apply. Prices for select used oil analysis programs and expertise services may also change.

There are a number of market factors impacting prices of lubricating oils and greases such as higher base oil prices primarily due to higher crude costs, as well as higher additive and packaging costs across the industry.

Effective June 23, 2008, distributors may purchase up to 110% of the June 2007 - May 2008 monthly average. This volume amount will be based on a total volume basis. In an effort to meet all customers' needs, we ask that you please place your orders consistent with historical order patterns. Please note that this 110% sales limitation is a firm quantity limit. To the extent there may be allocations in effect, this volume limitation will not override any other product allocation method in effect or that may be implemented in the future. ExxonMobil reserves the right to allocate on a product or product family basis if/as needed.

ExxonMobil strives to provide you with outstanding products, services and technology in the marketplace. ExxonMobil values its customers highly, and we thank you for your business. Your ExxonMobil DBC will contact you with more details about this price increase and your volume thresholds.

Sincerely,



On behalf of ExxonMobil Oil Corporation,
J. G. CROWE

Sincerely,



On behalf of ExxonMobil Oil Corporation,
P. M. BROWN



Gary Balzhiser
Manager, Commercial Lubricants
ConocoPhillips Company
600 North Dairy Ashford
Houston, TX 77079-1175

May 29, 2008

Dear ConocoPhillips Lubricants Marketer,

Effective Tuesday, July 1, 2008, ConocoPhillips Lubricants will raise prices for all finished lubricant products up to 18% depending on product-specific factors. This notice is to provide you time to communicate this change to your customers. The major driver for this increase is the continuing significant increase in crude oil which is in turn increasing the cost of base oil and additives.

Segment-specific price increases will be provided the week of June 2, 2008. New customer-specific prices and list prices incorporating this increase will be available for download on [Lubestream](#) shortly thereafter.

We expect increased demand prior to the price change date. To manage a reasonable order fulfillment process, we will limit the volume Marketers can purchase at the old "lower price" to 110% of their Base Volume. Base Volume for purposes of this price increase is defined below on [page 2](#).

Please note that we will not provide additional shifts or load slots beyond our normal scheduling and business hours. Since load slots are limited, we encourage Marketers to place orders as soon as possible and keep changes to a minimum. Order changes can affect a plant's ability to meet requested ship dates and optimize blend schedules.

We realize this price increase impacts both you and your customers. The notification lead-time we are providing is intended to allow reasonable time for you to communicate to your customers.

ConocoPhillips Lubricants remains committed to providing our customers with high quality products at competitive prices.

As always, we thank you for your continued support and business.

A handwritten signature in black ink that reads "Gary Balzhiser". The signature is written in a cursive, flowing style.

Gary Balzhiser
Manager, Commercial Lubricants



Oil Recovery Division

June 1, 2008

Dear Safety-Kleen Customer:

Safety-Kleen will raise prices for all finished lubricant products up to 19% depending on which finished products you purchase. The effective date of this increase will be July 1, 2008. Specific product price increases will be communicated to you later this week.

The major drivers for this price increase are the continued increases in base oil pricing and recent additive increases. We understand the impact this price increase will have on both you and your customers and we wanted to give you sufficient time to communicate this increase to your customers.

All deliveries made on or after July 1, 2008 will be billed at the new pricing.

We appreciate your business and remain committed to providing quality products at competitive prices in the marketplace.

Please contact your account executive with any questions you might have.

Sincerely,

Dave Besterfeldt
Vice-President Base/Blended Sales

Cc: M. Sommer
D. Brubacher

CONTAINER COMPONENTS, INC.

6050 Boatrock Blvd. S.W. • Atlanta • Georgia 30336 • (404) 346-1458

June 30, 2008

Dear Container Components valued customer,

We at Container Components value our customers and appreciate each and every order we receive and know that this notice will not be a welcomed one.

Due to the dramatic increase in the cost of petroleum based products over the past year (yes, the plastic that is used in our lids is petroleum based), combined with increased costs of natural gas and electricity and delivery costs, it has become necessary to raise our prices.

Our raw material costs have risen almost 100%, while our utility and delivery costs have risen 30% since our last price increase. We've held out as long as possible, but can no longer put off a price increase.

While we are increasing our base sales price by 10% effective July 1, 2008, we are not changing the plastic surcharge percentage. It is conceivable that raw material prices will eventually stabilize at a point where the surcharge will be able to account for normal, routine price fluctuations of raw material costs.

We sincerely appreciate your business and consideration in these difficult times and will do everything possible to maintain our competitiveness, quality, and service.

We apologize for the short notice, and do look forward to a continued, favorable business relationship.

Sincerely,

Container Components Inc